

Minutes

Special Meeting January 6, 2022

Presentation from Pierce Manufacturing in regards to the purchase and financing of a fire truck.

Present: Mayor Leiser

Trustees: David Flaherty  
Dorene Weir  
Michael Abrams  
James Mark Browne

Also attending: Fire Chief Matt Cohn; Dennis Kinnicut; Chuck Rothermel and Bill Krug from Pierce Firematic.

Mayor Leiser opened the Special meeting at 6:00 pm and introduced Bill Krug from Pierce Firematic.

Bill Krug stated Pierce Firematic is the largest Fire truck company in the world and is owned by Oshkosh truck. He noted there are 8 trucks in the area, they are state of the art trucks with the newest technology. He supplied drawings of the proposed Pierce Rescue Pumper the Fire Department is looking at. The truck is built like a cement truck, the engine is in the rear with a PTO drive. This allows a lot less time for repairs.

The proposed truck will give the fire department 30-40% more space for equipment. The truck requires less firemen to operate. If needed, one man could run the truck. The truck will hold approximately 1,000 gallons of water.

Mr. Krug explained the truck is very safe it is a "roll cage with skin". The cab is bigger giving better viability and there are side air bags for the crew. The truck will be set up for 6 men and if equipment is removed there can be room for 8 crew members.

Q: Trustee Browne inquired on insuring the truck and if the safety features will reduce the cost.

A: Review with the village's insurance company submitting a list of safety features.

The truck lists for \$782,000 and his boss will give the village consortium purchase price with the village being a long standing customer. If the village was to finance through them with PNC Equipment an additional discount of \$24,000 will be given. PNC Equipment can work with the village on a 5, 10 or 15 year payment for the \$729,621.00 balance after discounts. He provided Kim Simon's name for financing with PNC Equipment.

Previously, the village thought the 2008 firetruck would be sold to another Fire Company and the funds would reduce the amount the village would need to borrow for this firetruck. That fire company is now looking to purchase a new truck. Pierce Firematic works with a company called Brenally Mountain Fire Apparatus on trade in and consignment or the village could try selling the fire truck outright.

The truck will take 16.5 to 18.5 months to build. The village would start paying one year from the time of contract or date of delivery.

The board would like to review numbers prior to signing a contract to purchase. The village would need to determine if they would go with PNC or bonding with a bank. The village has \$159,000 in the fire truck savings account and is proposing to place another \$25,000 in the savings account at the end of the village's fiscal year. The village budgeted receiving \$85,619 from the Town of Kinderhook for fire protection but was notified we will be receiving \$94,000 for the Town's fire protection.

Mr. Krug informed the board as of February 1<sup>st</sup> there will be a price increase of 6%. Mr. Krug will need a signed contract prior to 2/1 for the proposal from Firematic Supply Company, LLC in the amount of \$755,000 for 1 Pierce Enforcer PUC Rescue Pumper with the \$25,379.00 discount that is available with a full or partial financing at the time of contract. If the truck is leased or paid for prior to delivery there is a \$10,918.00 discount that is included.

Q: Trustee Weir requested a copy of the contract from Mr. Krug to be reviewed by the village attorney.

A: Mr. Krug will forward a contract to the village tomorrow.

Q: How long will it take to receive the fire truck?

A: After the truck is built and delivered to Firematic they will need approximately a month to deliver to the village. This will determine if the village would like them to install the equipment onto the new truck. Also, if the village would like to purchase any equipment, hoses etc. to be financed and installed on the new truck.

Q: Trustee Flaherty inquired if there will be any equipment purchased in addition to the fire truck.

A: Fire Chief Matt Cohn noted any equipment will be purchased from the fire department expense budget not added to the loan amount. The equipment from the fire truck will be moved to the new fire truck. Chuck Rothermel noted the village will need to prepare for the replacement of the other fire truck in the future.

Trustee Abrams stated if the village could put \$400,000 between the savings count and the sale of the firetruck it would make it more palatable to borrow the remaining funds.

Fire Chief Matt Cohn noted the time frame would be hard as the village needs the fire truck until the new one comes in.

Mayor Leiser noted the village could borrow all the money until the truck sells and then place the funds on the loan and have the payments reconfigured on the balance owed.

Trustee Abrams noted with the two principal bond payments of \$40,000 being paid off this year and the funds for the savings account would cover the cost of the new fire truck.

Q: Clerk Heeder inquired if the fire company was looking to purchase anything else or if they are requesting funds to still continue to go into another fire truck savings as Chuck Rothermel mentioned.

A: Chuck noted the first 10 years or so the village will need the funds to go toward the payment but after that the fire tax may go up to allow funds to go into the fire truck saving account.

Q: Trustee Browne inquired what the Performance bond was for.

A: Bill Krug replies it is to protect the village if they were to go under.

Q: Trustee Browne inquired on what is the total amount the village is allowed to bond? The village just signed for William Street and Albany Ave.

It was determined the village will look into financing this week with future discussion at the village's regular monthly village board meeting on January 12, 2021. If a public hearing needs to be scheduled it can be done at that meeting.

Trustee Weir requested clerk Heeder to scan and send the parts list and contract to the Village Board and attorney for their review.

A motion made by Trustee Flaherty to adjourn at 6:45 pm; seconded b Trustee Abrams. All voted "aye".

Respectfully submitted,

Nicole H. Heeder  
Village Clerk